



Douglas W. McGregor  
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## CURRENT FOCUS

Doug McGregor has been in commercial real estate for over 40 years and has completed over 2.5M square feet of transactions in major markets in Texas and California.

His experience includes research and evaluation of sale and leasing strategies, tenant construction management, and corporate real estate consultation. He consistently earns the respect of customers with a clear understanding of client requirements, and building and managing long-standing relationships.

## EXPERIENCE

Doug has represented major institutional owners such as Bramalea California, Trizec Properties, Great Western Bank, Northwestern Mutual Bank, ING Barings, Nansay Bank and Embarcadero Capital Partners. Notable tenant representation accounts include Sony Pictures Entertainment, Mutual of New York, International Drilling Fluids, New Times, The Republic of Croatia Ambassador Office, Herring Oil and the Liedke Family Trust.

His career began in Houston with Studley, Fuller Commercial and Insignia, and in Southern California, Doug worked at Bramalea California & Trizec Properties, handling multiple projects in West Los Angeles, and The Seeley Company/West LA and Merritt Real Estate Group in downtown Los Angeles. In the San Francisco Bay Area he oversaw the leasing and marketing of a portfolio of 2 million square feet in San Francisco/Peninsula, Silicon Valley, Santa Clara and Sacramento for Embarcadero Capital Partners.

Doug's knowledge of landlord business models, his asset management/project management skills, combined with his market knowledge and extensive experience, delivers tremendous value to his clients.

## EDUCATION & AFFILIATIONS

University of Texas at Austin, BA 1982  
Real Estate Council of Austin  
Urban Land Institute